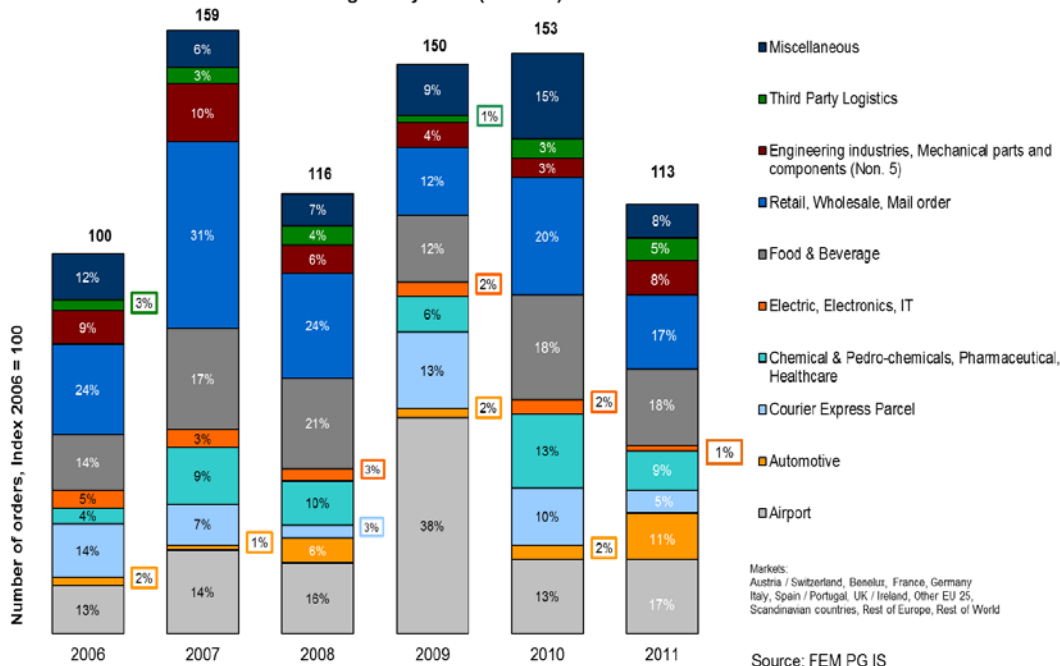




FEM business trend report

FEM Statistic - Order Intake Intralogistic Systems (Indexes)



Sectors:

- Miscellaneous
- Third Party Logistics
- Engineering industries, Mechanical parts and components (Non. 5)
- Retail, Wholesale, Mail order
- Food & Beverage
- Electric, Electronics, IT
- Chemical & Petro-chemicals, Pharmaceutical, Healthcare
- Courier Express Parcel
- Automotive
- Airport

Markets:
Austria / Switzerland, Benelux, France, Germany
Italy, Spain / Portugal, UK / Ireland, Other EU 25,
Scandinavian countries, Rest of Europe, Rest of World

Technical Secretary VDMA

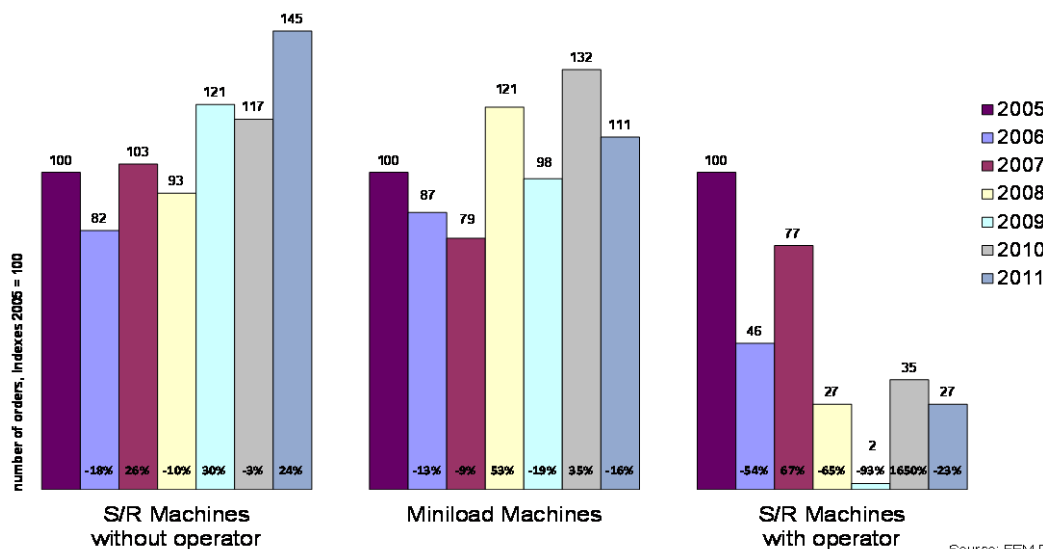
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Statistics for S/R Machines Results - Total (Indexes)



For 2011 orders show a slight decreasing trend - fortunately not as much as in 2008. The sales follow the orders delayed by about half a year. For this reason, it is to predict to some extent. The seasonal evolution of lost orders and sales is similar to previous years.

The automotive-sector has been multiplied by 5 compared to the year before. S/R machines without operator show the highest peak since the beginning of these statistics.

Since the second half of 2011, the situation of incoming orders has decreased although the level in 2006 has not yet been reached. First figures for 2012 show a slight increase. Incoming orders exceed the period January to February the previous year's level by a total of 6 percent.