



# **European Materials Handling Federation**

# FEM in numbers



- Founded in **1953**
- **17** Members
  - 16 National Committees (EU and beyond)
  - 1 Individual Member
- > **1,000** companies
- > **160,000** employees
- > **€44 bn** annual turnover
- > **80%** of European materials handling industry in value
- > **50%** of world's materials handling production

Source: FEM (2012)

# Product Groups



Mobile elevating work platforms



Cranes & lifting equipment



Industrial trucks



Intralogistic systems



Conveyors for bulk handling

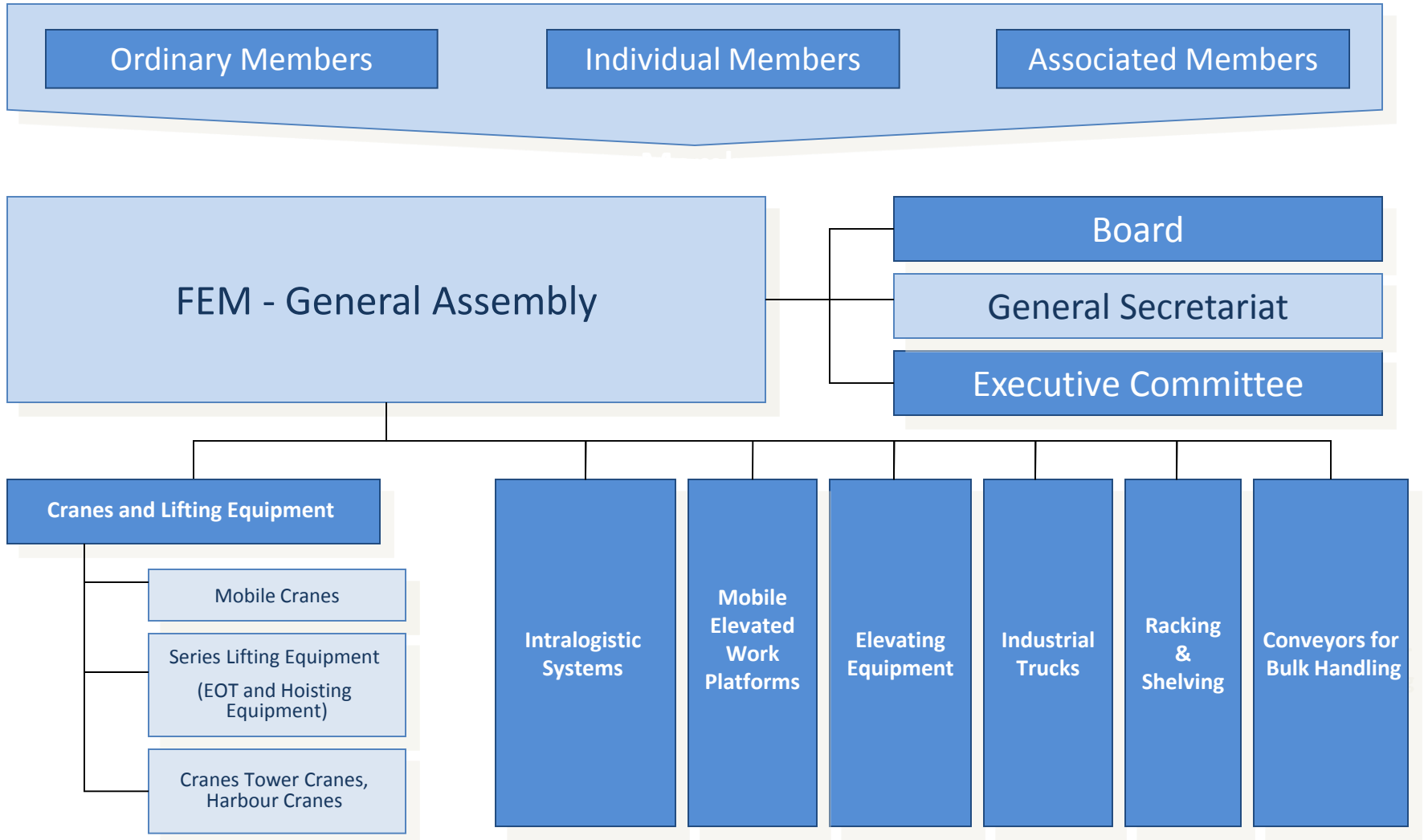


Elevating equipment



Racking & shelving

# FEM structure



# FEM people



**Christophe Lautray**  
FEM Vice-President  
*France*



**Jan van der Velden**  
FEM President  
*Netherlands*



**Olivier Janin**  
FEM Secretary General

## Product Group Presidents

### **Cranes & lifting equipment**



**Juha Erikkilä**  
*ERIKKILA*

### **Elevating equipment**



**John Meale**  
*Thorworld  
Industries*

### **Industrial trucks**



**Ken Dufford**  
*Crown*

### **Intralogistic systems**



**Jan van der  
Velden**  
*Vanderlande  
Industries*

### **Mobile elevating work platforms**



**Luisa Parisotto**  
*Terex*

### **Racking & shelving**



**Tony Gresham  
Jones**  
*Whittan Storage  
Systems*



# FEM mission



- ➔ **Represent and defend** the technical, economic and political interests of the European manufacturers of materials handling, lifting and storage equipment
- ➔ Provide a **platform** for exchanges on market trends and technological developments
- ➔ **Cooperate with other industrial sectors** and international trade partners on issues of common interest

# FEM *general objectives*



- ➔ Encourage **technical progress, safety at work, sustainable development and energy efficiency** in the materials handling industry
- ➔ Proactively **develop technical standards** at European and international levels
- ➔ Provide **implementation guidance** on European legislation applicable to its industry
- ➔ Promote and encourage **cooperation among the manufacturers** of material handling equipment in Europe and worldwide

# FEM *political* objectives



- ➔ **Trade:** complete the EU internal market, remove barriers to international trade and ensure fair competition worldwide
- ➔ **Standardisation:** foster quality through industry and harmonised standards
- ➔ **Sustainable development:** find the right balance between competitiveness and environmental/safety requirements
- ➔ **Education & training:** facilitate movement of students & education's adjustments to industry's needs



# FEM activities



- ➔ Development & update of **technical recommendations**:
  - ↳ Heavy lifting & handling, continuous handling, industrial trucks, mobile cranes, series lifting, storage, racking & shelving
- ➔ Work on **EU legislative initiatives**
  - ↳ *Internal Market*: Machinery Directive, Outdoor Noise Directive, Emissions from Non-Road Mobile Machinery Directive
  - ↳ *Other technical / internal market*: electromagnetic compatibility, Low voltage, ATEX, Temporary work at height
  - ↳ *Physical agents*: Noise, vibrations, electromagnetic fields, artificial optical radiations
  - ↳ *Environment*: WEEE, RoHS, REACH, EuP
- ➔ Partnership on **international fairs** for the materials handling & logistics business



# CONTACT

## FEM Secretariat

Olivier Janin

Secretary General

Diamant Building  
80 Boulevard Auguste Reyers,  
B - 1030 Brussels (Belgium)

 +32 (0) 2 706 82 37

 +32 (0) 2 706 82 50

 [info@fem-eur.com](mailto:info@fem-eur.com)

 [www.fem-eur.com](http://www.fem-eur.com)