



European Materials Handling Federation

Press Release

FEM Mapping Initiative: MEP Françoise Grossetête visits Haulotte

Brussels, 11th December 2015

On 27 November 2015, Member of the European Parliament (MEP) Françoise Grossetête visited the French manufacturer Haulotte Group located in her constituency in L'Horme. It was the third MEP visit to a local manufacturer organised by FEM as part of its Mapping Initiative.

Ms. Grossetête is Vice-Chair of the EPP group (Christian Democrats) in the European Parliament and active notably in the Environment Committee. She is a very experienced MEP who was first elected in 1994.

Haulotte Group is a French manufacturer of mobile elevating work platforms and telehandlers. The company, over 100 years old, employs 1,500 people and has a €400 million annual turnover. When presenting their equipment, Haulotte delegates explained the practical impact of technical regulatory requirements on their R&D. This was notably highlighted when showing the evolution of engines and their components in the different stages imposed by the legislation on exhaust emissions from non-road mobile machinery. Each stage posed an increasing R&D challenge to incorporate the engine in the machine.

“European legislation should not punish companies but should encourage them to innovate whilst preserving their competitiveness. Thanks to this visit, I could see the concrete impact of texts discussed in Brussels and this will help me in my daily parliamentary work”, said Ms. Grossetête.

Ms. Grossetête also gave some insights on the EU legislative process, stressing the importance of timely and active industry involvement to help decision-makers understand the practical implications of regulatory proposals.

“Thanks to this meeting, we understand better the rules, the steps and the difficulties faced by our MEPs during the decision-making process; we thus know that we must act at the right time to highlight the difficult points that could impact on our competitiveness”, said Salah Beji, Director Research and Innovation at Haulotte Group.

Renaud Buronfosse, Director General of the French materials handling manufacturers' association CISMA, stressed the role of liaison between the local, national and European levels played by national associations: *“CISMA acts as a channel not only between our companies and the European level but also with the national authorities to ensure that industry interests are communicated to all actors of the EU legislative process”,* he said.

FEM Secretary General Olivier Janin concluded: *“Competitiveness through innovation was the vector of the visit; it is also the backbone of our [Vision & Strategy 2020](#) and the driver of our industry. These visits show decision-makers why and how, and hopefully help them make the right regulatory arbitrage”.*

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Left to right: Mathieu Terrasse (Haulotte), Françoise Grossetête (Member of European Parliament), Eric Morand (Haulotte), Salah Beji (Haulotte), Nicolas Deaux (Haulotte), Renaud Buronfosse (CISMA) and Olivier Janin (FEM)

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About FEM

Founded in 1953, FEM is the voice of the European manufacturers of materials handling, lifting and storage equipment. Today, FEM defends the interests of 16 members, thus representing some 1,000 companies (around 80% of the European materials handling industry in value) employing 160,000 people.

About the Mapping Initiative

Launched at the beginning of 2015, the FEM Mapping Initiative aims at presenting the materials handling industry to Members of the European Parliament (MEPs) through company visits in or near the MEPs' constituencies. The initiative brings together the three levels represented by each MEP: European (FEM), national (FEM national member organisation) and local (local manufacturer).