



European Materials Handling Federation



FEM in numbers

- Founded in **1953**
- **16** Members
 - 13 National Committees (EU and beyond)
 - 2 Associated Members
 - 1 Individual Member
- > **1,000** companies
- > **160,000** employees
- > **€45 bn** annual turnover
- > **80%** of European materials handling industry in value
- > **50%** of world's materials handling production

Source: FEM (2008)

Product Groups



Mobile elevating work platforms



Cranes & lifting equipment



Industrial trucks



Intralogistic systems



Conveyors for bulk handling

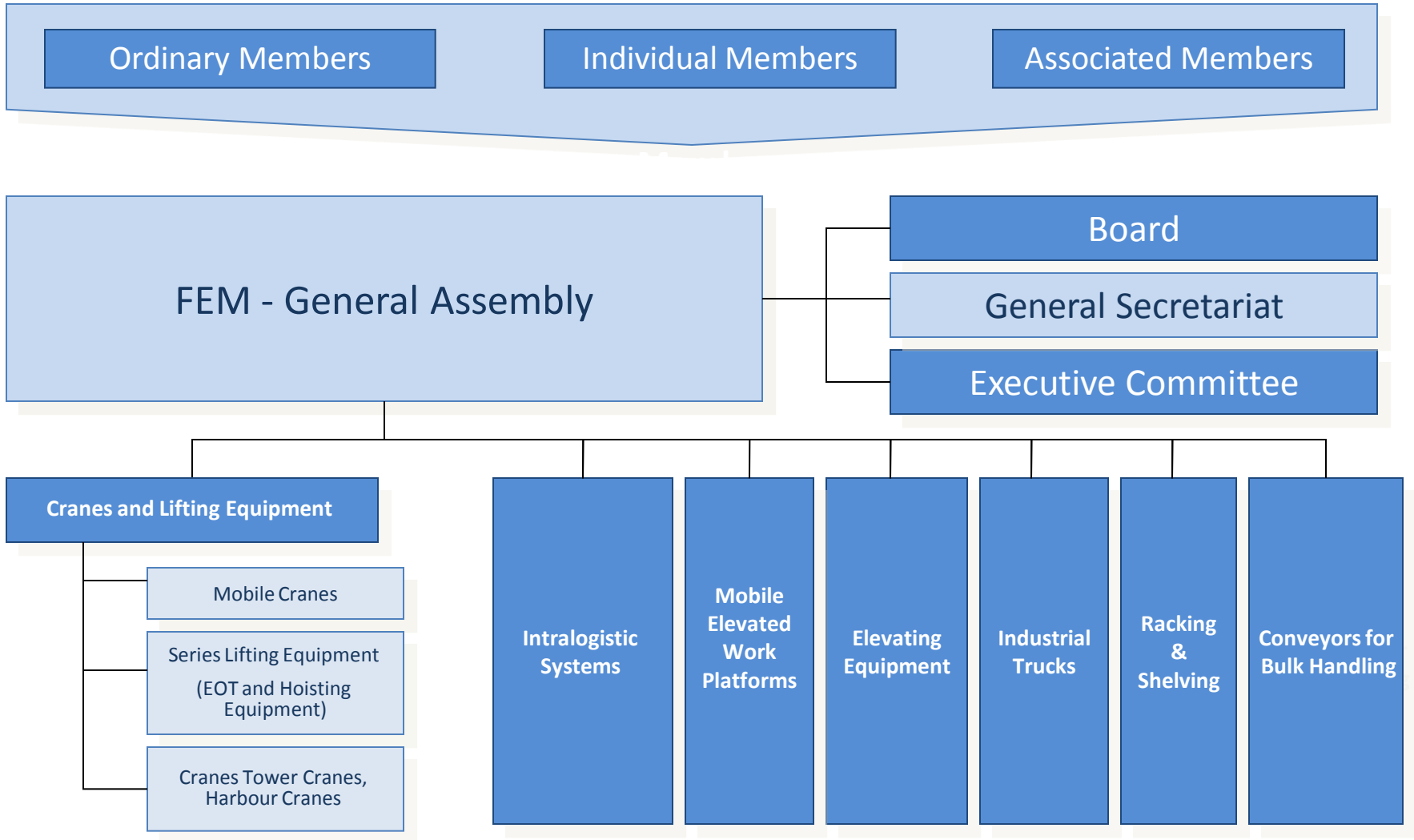


Elevating equipment



Racking & shelving

FEM structure



FEM people



Philippe Frantz
FEM President
France



Olivier Janin
Secretary General

Product Groups Presidents

**Conveyors
for Bulk
Handling**

**Cranes &
lifting
equipment**

**Elevating
equipment**

**Industrial
trucks**

**Intralogistics
systems**

**Mobile
elevating work
platforms**

**Racking &
shelving**



Armin Weih
PG Secretary



**Otmar
Buhmann**
Konecranes



John Meale
*Thorworld
Industries*



**Gordon
Riske**
Kion Group



**Jan van der
Velden**
*Vanderlande
Industries*



Alan McIntyre
*JLG
Industries*



**Tony Gresham
Jones**
*Whittan Storage
Systems*



FEM mission

- **Represent and defend** the technical, economic and political interests of the European manufacturers of materials handling, lifting and storage equipment
- Provide a **platform** for exchanges on market trends and technological developments
- **Cooperate with other industrial sectors** and international trade partners on issues of common interest

FEM *general objectives*



- Encourage **technical progress, safety at work, sustainable development and energy efficiency** in the materials handling industry
- Proactively **develop technical standards** at European and international levels
- Provide **implementation guidance** on European legislation applicable to its industry
- Promote and encourage **cooperation among the manufacturers** of material handling equipment in Europe and worldwide

FEM *political objectives*



- **Trade:** complete the EU internal market, remove barriers to international trade and ensure fair competition worldwide
- **Standardisation:** foster quality through industry and harmonised standards
- **Sustainable development:** find the right balance between competitiveness and environmental/safety requirements
- **Education & training:** facilitate movement of students & education's adjustments to industry's needs



FEM activities

- ➔ Development & update of **technical recommendations**:
 - ↳ Heavy lifting & handling, continuous handling, industrial trucks, mobile cranes, series lifting, storage, racking & shelving
- ➔ Work on **EU legislative initiatives**
 - ↳ *Internal Market*: Machinery Directive, Outdoor Noise Directive, Emissions from Non-Road Mobile Machinery Directive
 - ↳ *Other technical / internal market*: electromagnetic compatibility, Low voltage, ATEX, Temporary work at height
 - ↳ *Physical agents*: Noise, vibrations, electromagnetic fields, artificial optical radiations
 - ↳ *Environment*: WEEE, RoHS, REACH, EuP
- ➔ Partnership on **international fairs** for the materials handling & logistics business



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