



**European Materials Handling Federation**

**This is FEM**

**CEOC, Cranes-Machines-Lifts Committee**  
**4<sup>th</sup> February 2010, Brussels**

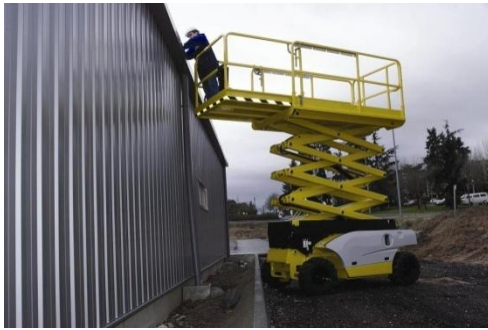


# FEM in numbers

- Founded in **1953**
- **16** Members
  - 13 National Committees (EU and beyond)
  - 2 Associated Members
  - 1 Individual Member
- > **1,000** companies
- > **160,000** employees
- > **€45 bn** annual turnover
- > **80%** of European materials handling industry in value
- > **50%** of world's materials handling production

Source: FEM (2008)

# Product Groups



Mobile elevating work platforms



Cranes & lifting equipment



Industrial trucks



Intralogistic systems



Conveyors for bulk handling

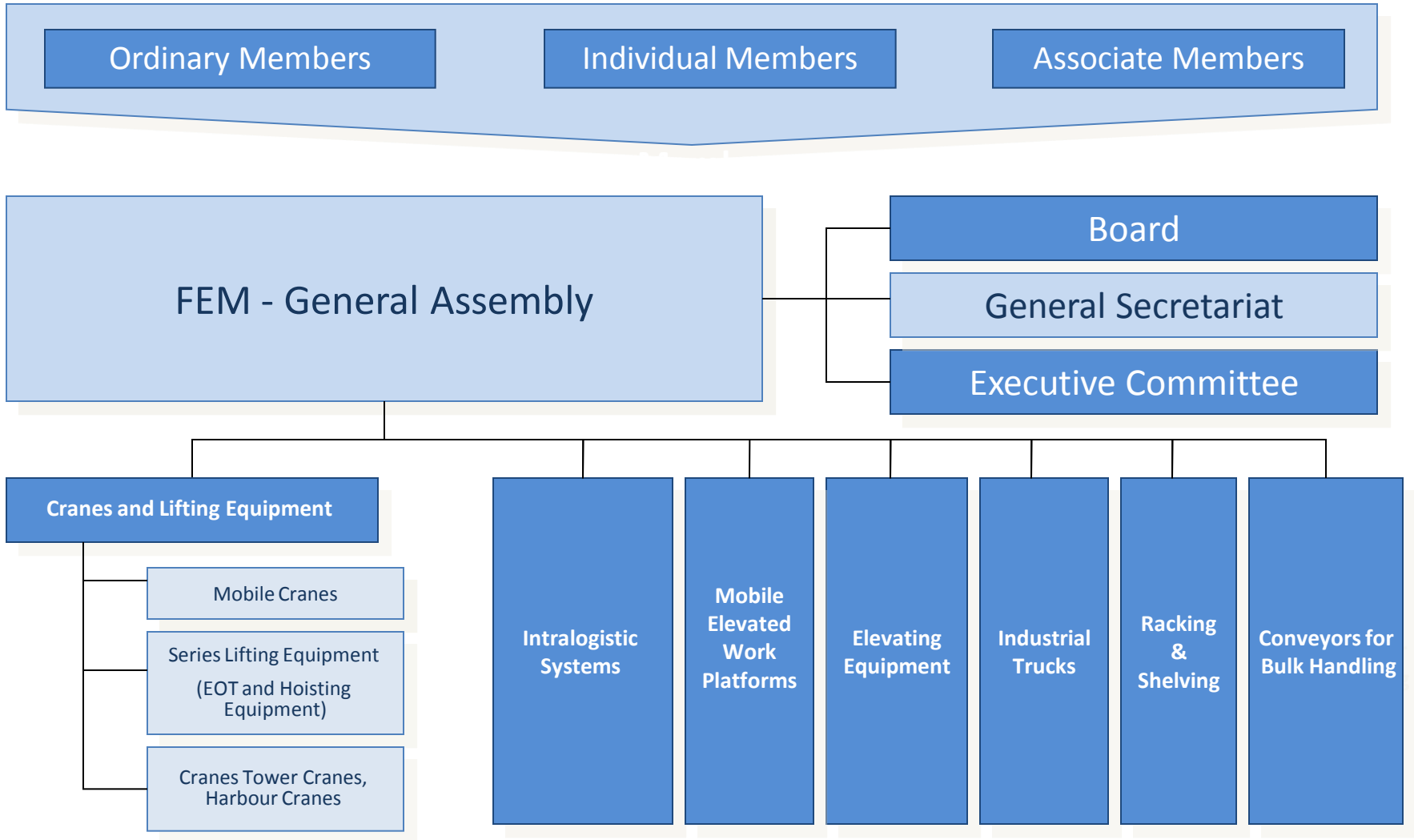


Elevating equipment



Racking & shelving

# FEM structure



# FEM people



**Philippe Frantz**  
FEM President  
*France*



**Olivier Janin**  
Secretary General

## Product Groups Presidents

**Conveyors  
for Bulk  
Handling**

**Cranes &  
lifting  
equipment**

**Elevating  
equipment**

**Industrial  
trucks**

**Intralogistics  
systems**

**Mobile  
elevating work  
platforms**

**Racking &  
shelving**



**Armin Weih**  
PG Secretary



**Otmar  
Buhmann**  
*Konecranes*



**John Meale**  
*Thorworld  
Industries*



**Gordon  
Riske**  
*Kion Group*



**Jan van der  
Velden**  
*Vanderlande  
Industries*



**Alan McIntyre**  
*JLG  
Industries*



**Tony Gresham  
Jones**  
*Whittan Storage  
Systems*



# FEM mission

- **Represent and defend** the technical, economic and political interests of the European manufacturers of materials handling, lifting and storage equipment
- Provide a **platform** for exchanges on market trends and technological developments
- **Cooperate with other industrial sectors** and international trade partners on issues of common interest

# FEM *general objectives*



- Encourage **technical progress, safety at work, sustainable development and energy efficiency** in the materials handling industry
- Proactively **develop technical standards** at European and international levels
- Provide **implementation guidance** on European legislation applicable to its industry
- Promote and encourage **cooperation among the manufacturers** of material handling equipment in Europe and worldwide

# FEM *political* objectives



- **Trade:** complete the EU internal market, remove barriers to international trade and ensure fair competition worldwide
- **Standardisation:** foster quality through industry and harmonised standards
- **Sustainable development:** find the right balance between competitiveness and environmental/safety requirements
- **Education & training:** facilitate movement of students & education's adjustments to industry's needs



# FEM activities

- ➔ Development & update of **technical recommendations**:
  - ↳ Heavy lifting & handling, continuous handling, industrial trucks, mobile cranes, series lifting, storage, racking & shelving
- ➔ Work on **EU legislative initiatives**
  - ↳ *Internal Market*: Machinery Directive, Outdoor Noise Directive, Emissions from Non-Road Mobile Machinery Directive
  - ↳ *Technical*: electromagnetic compatibility, Low voltage, ATEX, Temporary work at height
  - ↳ *Physical agents*: Noise, vibrations, electromagnetic fields, artificial optical radiations
  - ↳ *Environment*: WEEE, RoHS, REACH, EuP
- ➔ Partnership on **international fairs** for the materials handling & logistics business

# Economic outlook



2009: from despair to (little) hope

- Order intakes: -30% decrease on average
- Reasons: investments frozen, lack of access to financing
- Effect on employment: national variations but in general large use of short-time work + some redundancies
- Bottom reached mid 2009 and slight increase in the last quarter

Forecast

- Small increase in 2010 (a few %)
- More substantial growth as of 2011

# Ongoing activities



- **Guidelines on the new Machinery Directive**
  - Application of the current guidelines (preamble, articles, annexes I & II)
  - Work on the remaining guidelines on annexes III to XI
- **Revision of the Outdoor Noise Directive**
- **Exhaust emissions from non-road mobile machinery Directive**
- **FEM Policy Paper**
  - Mid-term policy vision and priorities



# CONTACT

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